

INDEPENDENT STUDY CLASSES

Life And Health Courses

Course Title	Course #	Cost	NE Hours	IA Hours	SD Hours
Pensions & Profit Sharing	101	\$75.00	24 L/H		10 L/H
Disability Income Insurance	107	\$65.00	16 L/H	16 L/H	10 L/H
Introduction to Group Insurance	113	\$65.00	19 L/H	16 L/H	
Annuities	114	\$75.00	24 Life	15 L/H	
Estate Planning	115	\$95.00	21 Life	18 L/H	10 L/H
Variable Contracts	136	\$65.00	12 Variable		
Social Security & Medicare	127	\$65.00	12 L/H	12 L/H	
Retirement Planning	123	\$75.00	21 Life		10 L/H
Business Insurance	124	\$75.00	21 L/H		10 L/H
Long Term Care	132	\$65.00	17 Health	15 L/H	8 L/H
Introduction to Financial Products	137	\$75.00	24 Life	18 L/H	10 L/H
Survey of Advanced Sales	138	\$75.00	24 Life		
Distribution of Qualified Plans	156	\$75.00	15 Life		10 L/H
Long Term Care Suitability	165	\$65.00	15 Health		
Variable Universal Life	166	\$60.00	8 Life		
Designing Financial Strategies	167	\$75.00	21 Life		
Introduction to Trusts	168	\$65.00	15 Life		
Retirement Plans for Small Business	169	\$65.00	12 Life		
Employee Benefit Planning	170	\$65.00	12 L/H		
Life Insurance Policy Comparisons & Underwriting	171	\$65.00	12 Life		
Senior Health Care	190	\$50.00	4 Health		

Property and Casualty Courses

Course Title	Course #	Cost	NE Hours	IA Hours	SD Hours
Auto Physical Damage Basics	175	\$75.00	21 P/C	18 P/C	10 P/C
Commercial Auto Coverage	176	\$75.00	21 P/C	18 P/C	10 P/C
Commercial Crime Coverage	177	\$65.00	10 P/C		
Commercial General Liability	178	\$75.00	21 P/C	18 P/C	10 P/C
Insurance Packages for Small Businesses	179	\$75.00	21 P/C	18 P/C	10 P/C
Personal Auto Coverage	180	\$65.00	11 P/C	11 P/C	10 P/C
Personal Inland Marine & Watercraft Coverage	181	\$65.00	14 P/C		
Umbrella Liability Coverage	182	\$65.00	14 P/C		
Workers Compensation Coverage	183	\$65.00	17 P/C	17 P/C	10 P/C
Personal Auto Rating	184	\$60.00	8 P/C		
Understanding Homeowners 2000	185	\$65.00	10 P/C		
Understanding Personal Auto	186	\$65.00	10 P/C	10 P/C	
Terrorism Coverage for Commercial Lines	187	\$65.00	9 P/C	9 P/C	

Ethics Courses

Course Title	Course #	Cost	NE Hours	IA Hours
Don't Punt - A Game Plan for Ethics	3E	\$40.00	3 Ethics	
Ethics for the Insurance Professional	129	\$75.00	24 Ethics	18 Ethics
Ethics for the P/C Insurance Professional	130	\$65.00	15 P/C Ethics	15 Ethics
Introduction to Ethics	155	\$50.00	6 Ethics	
Nebraska Guide to Ethics and Sales Compliance	174	\$50.00	3 Ethics	
Market Conduct for Life Insurance Agents	188	\$50.00	6 Life Ethics	
The Ethical Insurance Producer	189	\$50.00	3 Life Ethics	